

May 2021

FISHER 37 - GUIDE PRICE LIST

DOC.NO: NMF37/MS/INQ/21/822

| FISHER 37 MOTOR SAILER | GBP | Completion – 10 months from acceptance of the order and receiving of the first advanced payment. |
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| Price for Fisher 37 Standard Motor Sailer as per Standard Boat Specification No. NMF37/SB/SP/19/1341 excluding Engine and Mast, Sails, Running and Standing Rigging | 252,260.00 | Delivery Ex-yard Colombo, Sri Lanka. On completion the vessel is to be launched in the vicinity of the builder, commissioned and sailing and sea trials to be carried out in the presence of the customer or dealer or a nominated representative of the customer or dealer. |
| ENGINE - STANDARD Price Beta Maine Diesel Engine Model Beta 105 of 98HP Complete with stern gear and accessories. | 21,870.00 | <i>Shipping is the responsibility of the client, and could be arranged by the builder to required port the destination on behalf of the client. Shipping and handling cost will be charged at the rates prevailing at the time of shipment.</i> |
| ENGINE - OPTION Price YANMAR Maine Diesel Engine Model 4JH110 of 110HP Complete with stern gear and accessories. | 23,025.00 | <i>If any customer prefer to sail the vessel on his own could be arranged as well.</i> |
| Sloop Version Price Inclusive of , Main Mast in-Furling Furling Boom, Standing & Running Rigging Main and Genoa Sails Medium rigid vang, Tri-colour led light, Tri-white led light, Deck flood steaming light Hawk VHF aerial, 170mm cleat and 60mm base block to lead halyard aft <i>(Price quoted is subject to final confirmation as per customer requirements in discussion with the customer as each customers requirement could vary)</i> | 37,910.00 | <i>Port costs, import duties, any local taxes, VAT and onward delivery to final destination is client's responsibility.</i> |
| Ketch Version Price Inclusive of , Main Mast in-Furling single spreader, deck stepped, masthead, cutter rig with jumpers Mizzen Mast in-Furling single spreader, deck stepped, masthead rig Furling main and mizzen Boom, Standing & Running Rigging Main, Mizzen and Genoa Sails Medium rigid vang, Small rigid vang, Tri-colour led light, Tri-white led light, Deck flood steaming light Hawk VHF aerial, 120mm cleat , 170mm cleat, 80mm base block and 45mm base block to lead halyard aft <i>(Price quoted is subject to final confirmation as per customer requirements in discussion with the customer as each customers requirement could vary)</i> | 49,965.00 | <i>The vessel will be built to new UK and European certification introduced as applicable. If vessel is for any other country other than UK and Europe is required certification approval applicable will have to be clarified before build and will be customer cost.</i> |
| TOTAL PRICE WITH STANDARD BETA ENGINE | | <i>Force Majeure Stipulated delivery period is subject to Pandemic/Natural Disaster/terrorist activities etc.</i> |
| Standard Boat Price for Fisher 37 Motor Sailer (Sloop Version) fitted with BETA Marine Diesel Beta 105 of 98HP including Mast, Sails, Standing & Running Rigging PRICE (Ex. Yard) COLOMBO | 312,040.00 | |
| Standard Boat Price for Fisher 37 Motor Sailer (Ketch Version) fitted with BETA Marine Diesel Beta 105 of 98HP including Mast, Sails, Standing & Running Rigging PRICE (Ex. Yard) COLOMBO | 324,095.00 | Price Validity : 90 days |

| TOTAL PRICE WITH OPTION YANMAR ENGINE | | |
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| Standard Boat Price for Fisher 37 Motor Sailer (Sloop Version) fitted with YANMAR Marine Diesel MDL 4JH110 of 110HP including Mast, Sails, Standing & Running Rigging PRICE (Ex. Yard) COLOMBO | 313,195.00 | <p>Payment terms: All stage payments are protected by Bank Guarantee provided by the Bank of Ceylon Sri Lanka the leading government bank in the country. Request for further details</p> <p>Following are standard stage payments. 1. 40% On order confirmation 2. 30% On Hull release 3. 20% On completion before trials. 4. 10% On completion of trials before delivery.</p> <p>Option 70 % payment on order confirmation. 30 % balance payment on completion of the boat and before trials</p> |
| Standard Boat Price for Fisher 37 Motor Sailer (Ketch Version) fitted with YANMAR Marine Diesel MDL 4JH110 of 110HP including Mast, Sails, Standing & Running Rigging PRICE (Ex. Yard) COLOMBO | 325,250.00 | |
| Price for Extras at Additional Cost | | |
| 1. Black Water Tank with System | 3,130.00 | |
| 2. Pressurized hot water with immersion heater and Calorifier | 1,300.00 | |
| 3. External shower | 235.00 | |
| 4. WEBASTO heating system | 7,680.00 | |
| 5. Battery charger 12V,80A | 1,520.00 | |
| 6. Shore power 110/220V | 515.00 | |
| 7. Bow Thruster 75KGF | 5,500.00 | |
| 8. Electric windlass | 2,750.00 | |
| 9. Replace CQR 20kg anchor with SPADE 20 kg anchor | 1,170.00 | |
| 10. VETUS Sliding sunroof over wheel house | 1,625.00 | |
| 11. Fixing Diesel hob instead of the Gas hob | 4,890.00 | |
| 12. Clock and Barometer with brass cover | 195.00 | |
| 13. Rope cutter on shaft | 310.00 | |
| 14. Genoa Furling system | 2,800.00 | |
| Navigation and communication Equipment to be quoted on request | | |
| RAYMARINE Axiom 12 multifunction 12" display | | |
| RAYMARINE Evolution Hydraulic Pilot – P70Rs, ACU200, EVI, 1L 12V pump | | |
| RAYMARINE VHF Ray73 with integrated GPS & AIS receiver | | |
| RAYMARINE Quantum Q24C 18" Radar with 10m Power & 10m Data Cable | | |
| RAYMARINE i50 Tridata Pack Speed Temp Depth Thru Hull Transducers | | |
| RAYMARINE i60 Wind Pack with Short arm Vane Transducer | | |
| Cable and accessories for above equipment | | |
| Commissioning charges | | |